

Steps towards the future of telecom

Development & Innovation

Technology/Engineering

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Orange Romania key figures

10+ million
mobile subscribers

> 3000
employees

#1 mobile telecom provider
in Romania for 14 consecutive years

over €3bn
CAPEX investments in networks
and telecom solutions

€1,07bn
revenues in 2017

#1 4G network
100% urban coverage -
fastest network

top employer
6th year in a row

#7th place
in top 100 most valuable companies in Romania in 2017
(ZF)

**most trusted
brand**
4 times in a row –
Readers' digest

Orange Innovation Ecosystem

Orange Educational Program 1997 - 2018

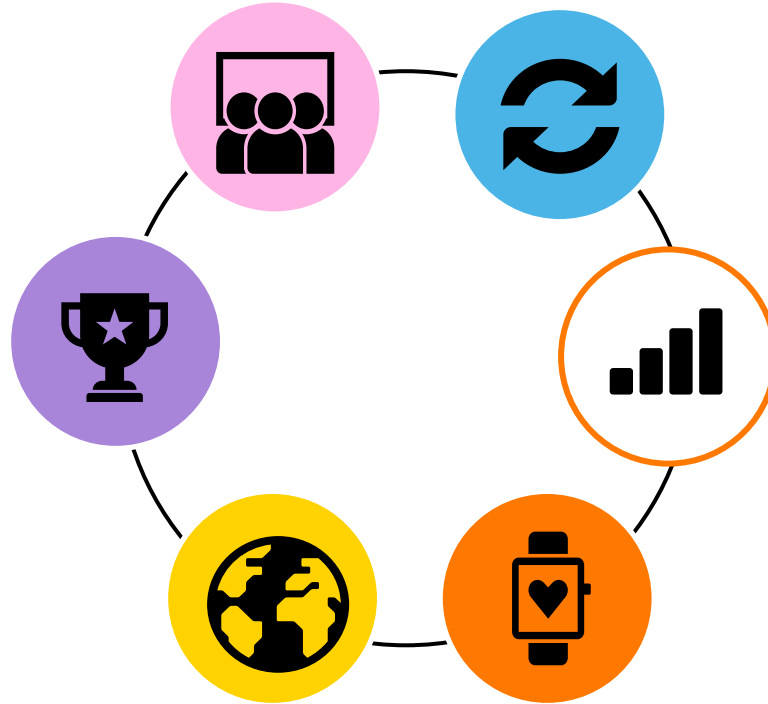
- +430K Euro scholarships
- +270K Euro Lab @ UPB
- 33% alumni became Orange employees

Programs for start-ups

- 5 Years main partner at Innovation Labs and 1 Year of Orange Fab accelerator
- 5 solutions integrated in Orange solutions portfolio

R&D

European founded projects on research and innovation: 5G, Smart Cities & IoT; Cyber Security; Emergency



1st Smart City

- Alba Iulia Smart City Pilot Project
- 14 integrated smart city solutions, 3 Innovation Labs projects integrated

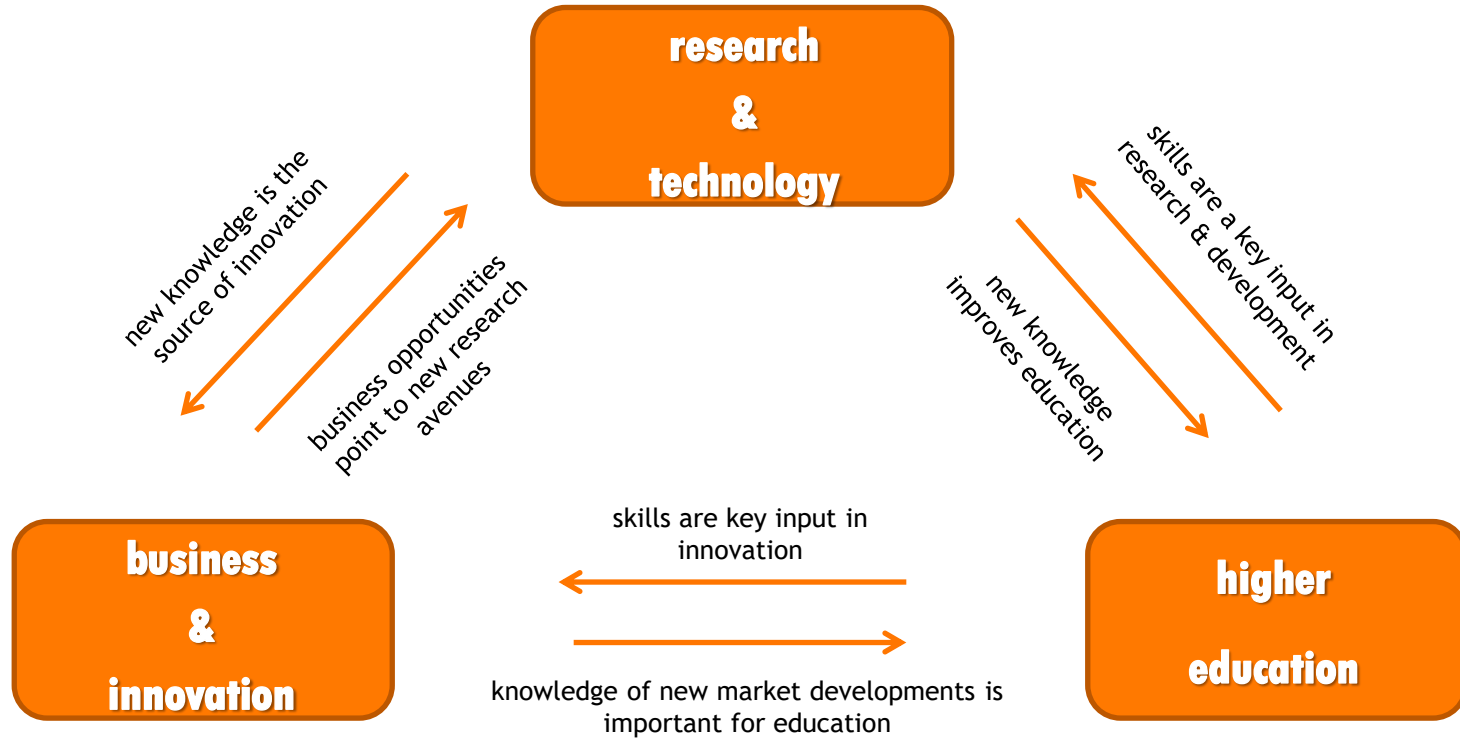
New services on Romanian market

VoLTE, VoWi-Fi, 4G+, Gigabit mobile internet trials

New Products

- Smart Home
- Robots
- Latest flagship handsets
- Smart Stores

Orange and Academia collaboration



Orange and Academia collaboration

associate with IT cluster, high-tech companies, universities, research entities, public institutions and SMB/SME to access research funding

EC FP6, FP7 and **Horizon 2020** framework

RO MENCs **UEFISCDI** framework

5G, IoT/M2M, smart city, open data, cyber security, retail, ICT in agriculture, next generation emergency services

pool of **experts, data science and PhDs**

advanced technology and infrastructure

co-development ideas that may boost the usage of digital services for citizens and businesses
access to open data, infra API, IoT/M2M development kits, mentorship real life **prototyping environment**

accelerator programs for entrepreneurs: **Innovation Labs** (5y), Mobil PRO (4y) and Orange Fab (1y)

co-working place and incubators

secure Internet: Cyber Security Threat Map, Cyber Security Challenge, **Orange Bug Bounty programs**, better internet

professional development programs for university students **Orange Educational Program** (16y)

ICT trainings and hands-on, joint publications and conferences

continuous education (MSc, PhD, MBA)

9 technology partners

Orange First Step (8y)



entrepreneurship & intrapreneurship generating innovation

Innovation Labs



Orange Fab

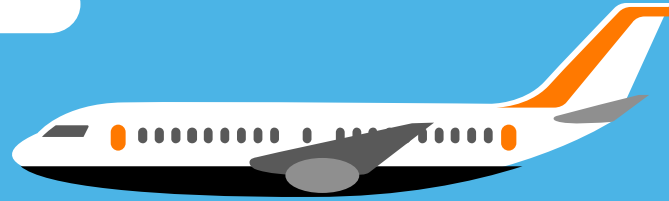


224

Accelerated start-ups

37

seasons



15

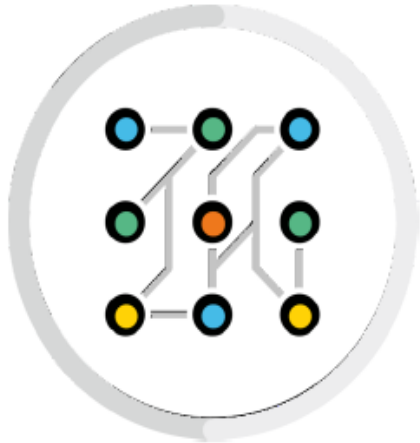
countries

Orange Fab

From Silicon Valley to

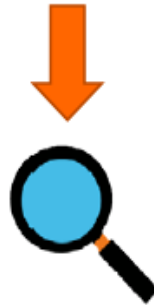
Bucharest

Orange finds, supports and promotes the best digital talents of today who will influence the way we will live what's essential in our life tomorrow



Orange, partnering with startups

Identifying



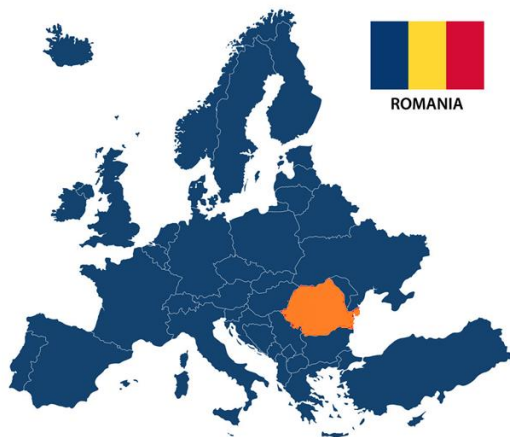
Supporting



Promoting



Orange R&D Activities



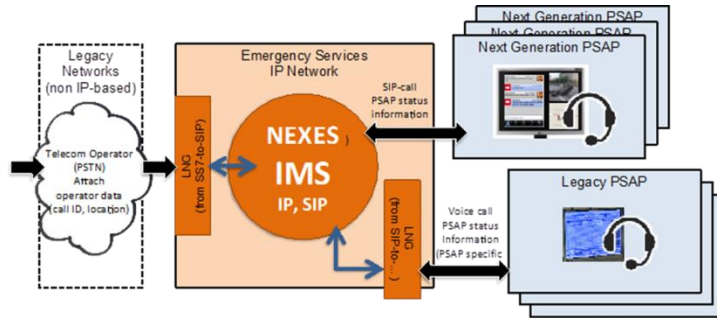
**4.5G MultiPath
TCP**



5G EVE



NEXt generation Emergency Services



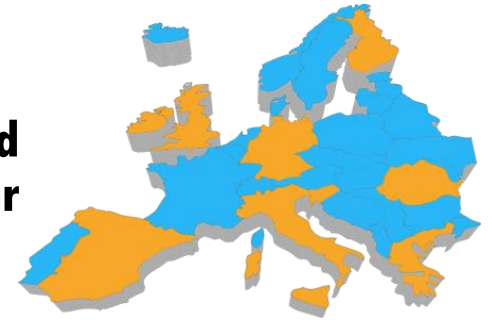
The NEXES Research and Innovation Action aims to research, test and validate the promising integration of IP-based communication technologies and interoperability into the next generation emergency services, so that they attain increased effectiveness and performance.

H2020 Project, Grant no: 653337, with 17 partners from 10 countries, the total project budget being at 5.8M Euros and ORO effort evaluated at 500k Euros (<http://www.nexes.eu/>)



MATILDA

A holistic, innovative framework for the design, development and orchestration of 5G-ready applications and network services over sliced programmable infrastructure.



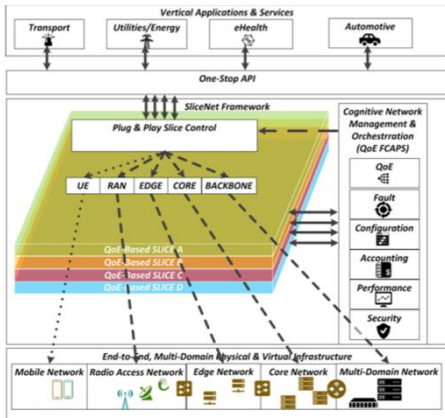
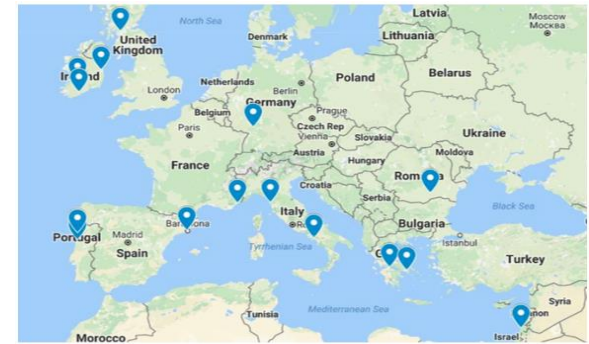
The vision of MATILDA is to design and implement a holistic 5G end-to-end services operational framework tackling the lifecycle of design, development and orchestration of 5G-ready applications. 5G network services over programmable infrastructure, following a unified programmability model and a set of control abstractions.

H2020 Project, Grant no: 761898, with 18 partners from 11 countries, the total project budget being at 6.6M Euros and ORO effort evaluated at 383K Euros (<http://www.matilda-5g.eu/>)



SLICENET

End-to-End Cognitive Network Slicing and Slice Management Framework in Virtualised Multi-Domain, Multi-Tenant 5G Networks.



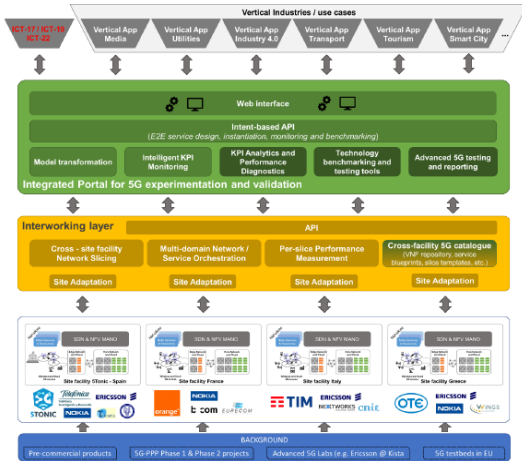
Design, prototype and demonstrate an innovative, verticals-oriented, QoE-driven 5G network slicing framework focusing on cognitive network management and control for end-to-end slicing operation and slice-based/enabled services across multiple operator domains in SDN/NFV-enabled 5G networks.

H2020 Project, Grant no: 761913, with 15 partners from 11 countries, the total project budget is 8M Euros and ORO total effort through 36 months of project work is 660k Euros (<https://slicenet.eu/>)



5G-EVE

5G European Validation platform for Extensive trials



5G-EVE creates the foundations for a pervasive roll-out of end-to-end 5G networks in Europe.

5G-EVE supports this fundamental transition by offering to vertical industries and to all 5GPPP Phase3 projects facilities to validate their network KPIs and their services.

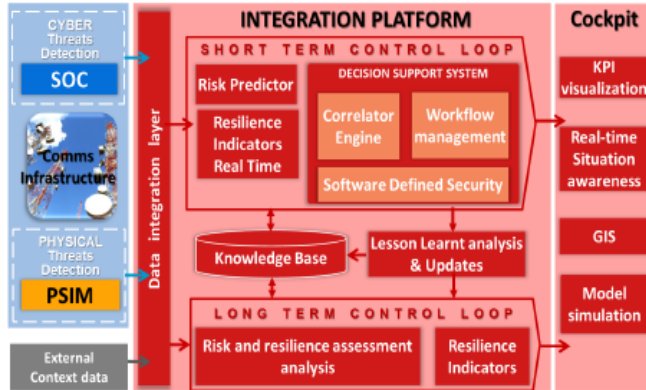
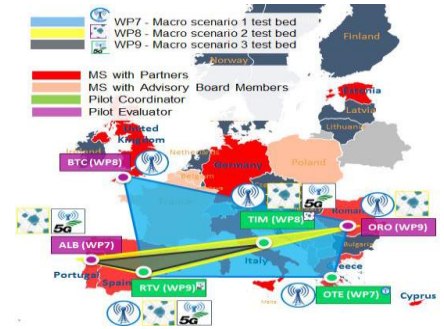


H2020 Project, Grant no: 761913, with 28 partners from 7 countries, the total project budget is 16M Euros and ORO total effort through 36 months of project work is 240k Euros



RESISTO

RESilience enhancement and risk control platform for communication infraStructure Operators



RESISTO is an innovative solution for Communication Infrastructure providing holistic situation awareness and enhanced resilience.

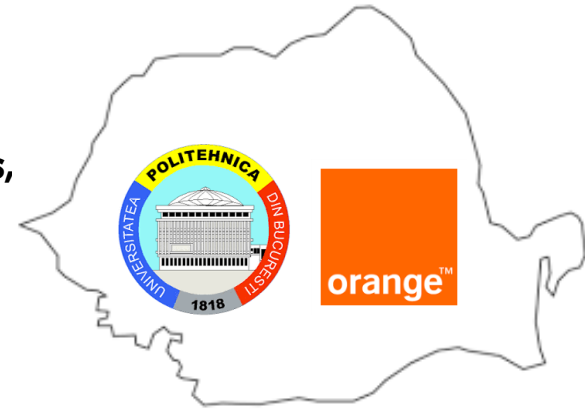
Help Communications Infrastructures Operators to take the best countermeasures and reactive actions exploiting the combined use of risk and resilience preparatory analyses

H2020 Project, Grant no: 786409, with 19 partners from 9 countries, the total project budget is 10M Euros and ORO total effort through 30 months of project work is 571k Euros

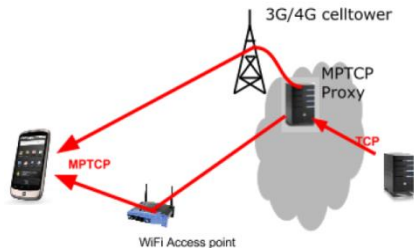


4.5G service based on MPTCP

Develop an innovative mobile data service at the mobile network operator Orange Romania to implement MPTCP on a fleet of mobiles, and develop a proof of concept 4.5G service that will let users use several radios seamlessly with all current applications and all servers.



Targets high density urban areas and involves bonding of existing 3G/4G services and WiFi, with substantial advantages for the users and the network operator



UEFISCDI Project, PN-III-CERC-CO-PED-2016, with 2 partners from Romania (UPB and Orange), with a total budget of 746k Ron

Mobile technology timelines

The next revolution is here



Connectivity
Internet of Things

Business Models
Agility

Technology
Programmability

5G vision & mission



“5G is an end-to-end ecosystem to enable a fully mobile and connected society. It empowers value creation towards customers and partners through existing and emerging use cases, delivered with consistent experience, and enabled by sustainable business models.” *



5G is intended to deliver solutions, architectures and techs for the next coming decades with huge potential to revive existing verticals and create new markets such as Smart Cities, e-Health, Intelligent Transport, Education, Agriculture, Media and Entertainment.

5G new services panel

High Reliability

Broadband Access in Dense Areas
service availability in densely-populated areas



Higher User Mobility
services at speeds greater than 500km/h



High Capacity

Broadband Access Everywhere
50+ Mbps everywhere at ultra-low cost



Ultra-reliable Communications
robots control e-Health



High Speed

Lifeline Communications
natural disasters



Massive Internet of Things
low-cost / long-range / low-power



Low Latency

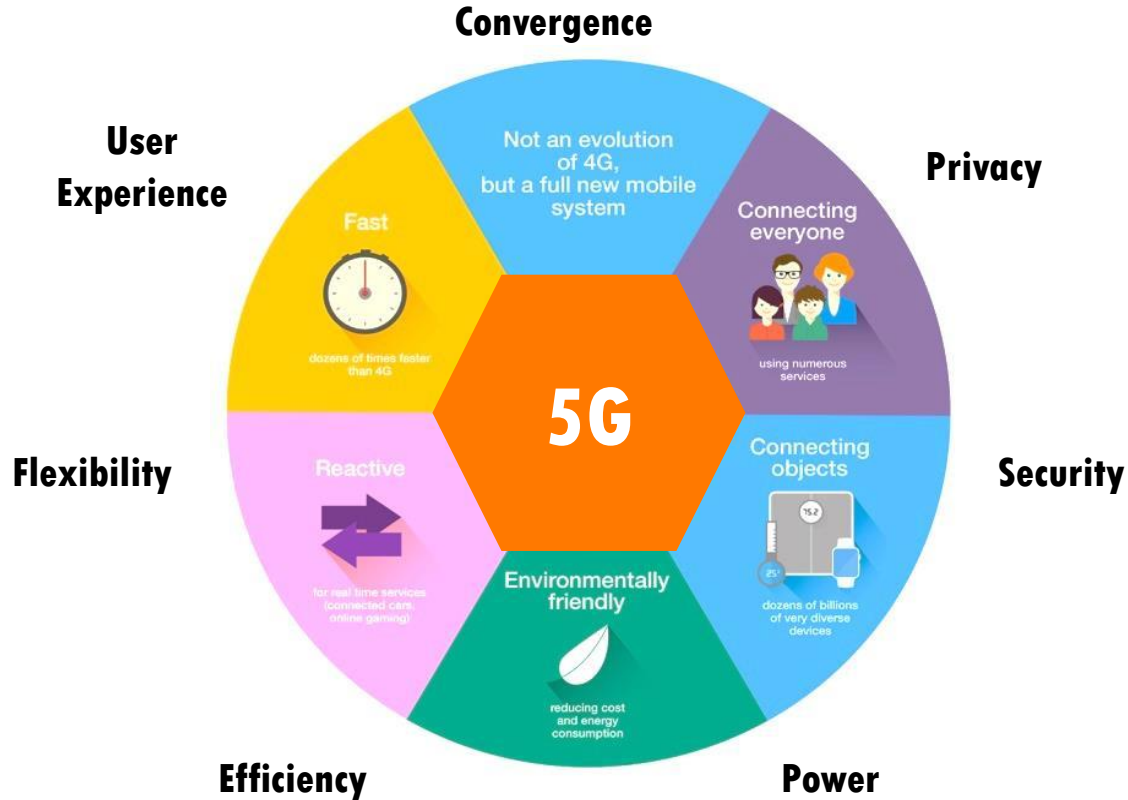
Extreme Real-Time Communications
autonomous driving & AI



Broadcast-like Services
8K & mobile TV
AR / VR



5G key features



5G principles

Radio

Network

Operation

Cloud

1

eMBB
(High to Very High
Broadband Mobile
Access)

2

FWA
(Fixed Wireless
Access)

3

Specialized Services

URLLC
(Ultra Reliable, Low
Latency
Communications)

Massive IoT
(Low Power, Long
Range / M2M
Communications)

Standards

Devices

Spectrum

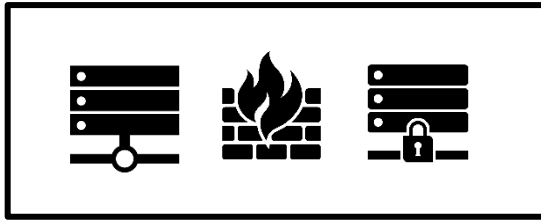
Efficiency: Power, Latency, Resiliency, Secured ICT, Costs

Future network transformation

From dedicated network functions

to Software network functions

service configuration



Virtualization



SDN

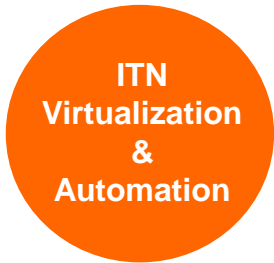
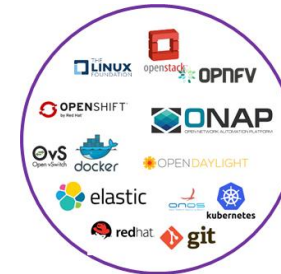


Automation

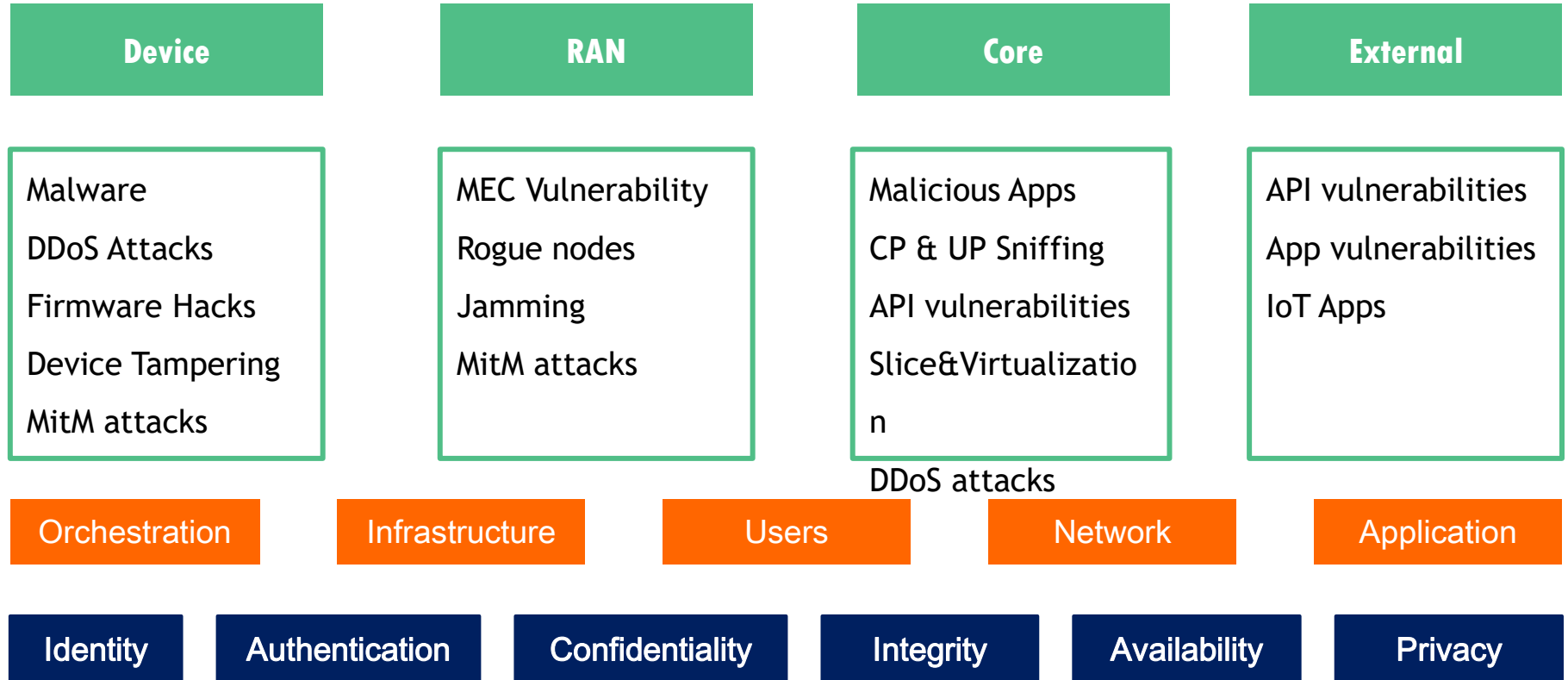


Business Model	<p>Online Self Services</p> <p>Real time customer journey</p> <p>Transformation through automation</p>
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Network	<p>Fast deployment</p> <p>Reduce Time-to-Market</p> <p>Savings-> reducing costs of operations</p>
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5G security threats & mitigation



Smart City as a 5G Ready Application

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Abstract - 5G is developed around its capability to support different industry verticals (health, media, automotive, IoT, smart cities) requiring becoming a key enabler for new business opportunities. In the current paper we present a unique theoretical concept for the development, deployment and in-life management of a network aware Smart City native application using a three layer architecture. The concept of a marketplace is a key innovation of the architecture and facilitates the development and management of applications that will be instantiated over the programmatic infrastructure using the Service Mesh concept. The Service Mesh is deployed in the form of a network aware of the available network resources and tightly coupled with the Orchestration Layer to the OSS/BSS from the Network layer. By deploying this unified programmable architecture augmented by the creation of an open development environment for the application and virtual network functions, the Matilda EU project facilitates the 5G adoption.

Keywords—5G; Smart City; Network Slice; IoT; Sensor; 5G-ready application; Verticals; NFV; VNF; SD-WAN; NFVO; UE

5G Fixed Wireless Access –Mobile Operator Perspective

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Abstract—Nowadays the demand of capacity, performance and reliability for telecommunications services is increasing a lot. The telecom operators are facing with the increasing traffic demand, new solutions in their network to accommodate the growth must be found. One solution could be the use of 5G Fixed Wireless Access to deliver to the customers a fast and affordable broadband service with a very high performance, more capacity for data traffic, greater download speeds and low latency. In this paper we will provide an overview of such a FWA solution; main advantages, technical characteristics, used spectrum, high level depiction of such system. For the creation of this we've analyzed existing studies and trials that have been performed on this solution, around the globe. Our interest in this solution is high mainly as we see this as an opportunity to achieve convergence fixed mobile in an easier way and secondly as this summer we will be part of the first multi-vendor 5G fixed wireless access

5G Network Architecture, Functional Model and Business Role for 5G Smart City Use Case: Mobile Operator Perspective

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Bucharest, Romania

in certain suburban areas, it can be difficult to deploy fiber all the way through to end customers, with technicians facing a range of technical challenges that can prove to be particularly time-consuming. In this area 5G FWA could be the right solution that will permit to develop complementary offers and bring very-high speed broadband to its customers.

The paper is organized as follows: Subsection 2.A presents 5G FWA overall roadmap, subsection 2.B presents the main goals, advantages and key differentiating characteristics of a 5G FWA and Subsection 2.C presents the spectrum used by 5G FWA (frequencies bands, bandwidth). In Section 3 we presented the 5G FWA technology and the roles of this technology (services oriented). Finally, Section 4 draws the conclusions.

the cost reduction for deployments implementing the reach use cases families, city use case.

operator and as entity involved in H2020 funded on 5G networks- Slicenet ("End-to-end Network Slicing and Slice Management for Multi-Domain, Multi-Tenant 5G") is particularly very interested in studying the main requirements for the implementation of this paper contain results from our research on Slicenet project (some parts are including network capabilities) and from our internal activity who is preparing intensely to develop a future.

we present a general architecture for 5G Smart City perspective. We also describe our first use case that we intend to have in our 5G network: Smart City Lighting.

Thank You

